INVESTOR DIGEST

Equity Research | 28 January 2013



Economic Data

| | Latest | 2013F |
|-------------------------|--------|-------|
| BI Rate (%), eop | 5.75 | 5.75 |
| Inflation (YoY %) | 4.30 | 5.40 |
| US\$ 1 = Rp, period avg | 9,653 | 9,646 |

Stock Market Data (25 January 2013)

| JCI Index | 4,437.6 | 0.43% |
|-----------------------|---------|-------|
| Trading T/O (Rp bn) | 4,701.0 | |
| Market Cap (Rp tn) | 4,257.4 | |

Market Data Summary*

| | 2012F | 2013F |
|---------------------|-------|-------|
| EBITDA growth (%) | 11.6 | 9.7 |
| EPS growth (%) | 14.3 | 15.7 |
| Core EPS growth (%) | 13.0 | 14.8 |
| EV/EBITDA (x) | 8.3 | 7.5 |
| P/E (x) | 14.8 | 12.8 |
| P/BV (x) | 3.1 | 2.7 |
| Div. Yield (%) | 2.4 | 2.6 |
| Earnings Yield (%) | 6.8 | 7.8 |
| Net Gearing (%) | 9.7 | 3.9 |
| ROE (%) | 23.0 | 22.7 |

HIGHLIGHT

- Wismilak Inti Makmur: Upgraded TP to Rp1,100/share on lower risk profile
- Market Recap January 25th 2013; JCI: 4,437.598 (+0.43%); USD/IDR: 9,653; Total Value: Rp6.09Tn

CORPORATE

Wismilak Inti Makmur: Upgraded TP to Rp1,100/share on lower risk profile

- We upgraded our TP on WIIM to Rp1,100/share (+49% upside), DCF-derived based on 17x implied PE 2013 (WACC 11.8%), a thinner 10% disc set against our GGRM TP of 19.7x PE13f. Few reasoning behind of our upgrade:
 - We expect great momentum of WIIM FY12 earnings, following strong result indication as driven by solid double digit sales volume (vs. ours of only 4%) and better-than-expected economic of scale!
 - WIIM's future growth driver, Diplomat Mild (DM), recorded sales almost twice as much as we earlier estimated. This is positive despite the product is still a zero contributor to its 2012 profit. WIIM aims to hold back DM product's volume in 2013F (600mn sticks vs. 2012 annualized 900mn) in the anticipation of the segment's entry into tier 1 excise tax level in 4Q14, while maintaining strong bottom line growth (103% yoy EPS13F growth). However, huge upside as they expand, noting that they remain distributed in 9 small cities in the East Java region.
 - WIIM intends to release its performance in a quarterly basis, which is a
 positive gesture in our view. This may win the company better profile
 of equity risk, as opposed to other listed cigarette companies. On such
 reward we lowered our discount risk to 11.8% WACC vs. earlier 12.8%.
- WIIM currently trading at an attractive PE13-14F 11.5-8.0x. Reiterate BUY.

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^{*} Aggregate of 71 companies in MS research universe, representing 60.8% of JCl's market capitalization



MARKET

Market Recap January 25th 2013; JCI: 4,437.598 (+0.43%); USD/IDR: 9,653; Total Value: Rp6.09Tn

- JCI edged up +0.43% to 4,437 while regional indices were mixed. Banking stocks led the index today: **BMRI** (+4.14% to 8,800 posted new high); **BBRI** (+0.64% to 7,850); **BBNI** (+0.65% to 3,875); **BBCA** (+0.54% to 9,350); **BBTN** (+1.27% to 1,590) and **BDMN** (+3.42% to 6,050). Other big cap stocks also posted gains: **TLKM** (+2.08% to 9,800); **PGAS** (+1.64% to 4,650); **PTBA** (+0.64% to 15,700); **ISAT** (+4.48% to 7,000 posted new high) and **ADRO** (+4.29% to 1,700). Regular market transaction was recorded at Rp4.7tn (USD486.90mn) vs this week average of Rp3.9tn (USD404.02mn) for the week. In addition, foreign investors posted a hefty net buy of Rp822.88bn (USD85.25mn) totaling to a net buy of Rp710.99bn (USD73.65mn) for the week, ytd foreign investors booked a net buy of USD485.70mn vs a net buy of USD833.84mn in 2012.
- Meanwhile, today's index laggards were: **UNVR** (-0.89% to 22,250); **GGRM** (-2.13% to 50,500); **ITMG** (-1.46% to 40,400); **SMGR** (-1.59% to 15,450); **HRUM** (-3.28% to 5,900) and **SIMP** (-2.73% to 1,070).
- The yield of 10-year government bond increased by 0.038% to 5.198% and Rupiah appreciated +1.096% to 9,653.

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FROM THE PRESS

AISA to spend Rp800bn this year for expansion

AISA is set to invest Rp800bn this year, which will mostly be used to build new factories namely two rice factories. Aside from the rice factories, AISA will also expand its plantation and food manufacturing divisions. Most of the funding will come from bank loan while the rest will come from internal cash. AISA targets a capacity of 120,000 tons per year for each of the rice factories, and they also are starting to construct a fresh fruit processing factory with a capacity of 30 tons per hour. Furthermore, AISA is also planning to develop two new sub-products under the Taro chips brand. AISA targets revenue growth of 70% yoy where rice will be the main contributor. (Investor Daily)

State-controlled PT Bank Negara Indonesia has hired French bank BNP Paribas, as well as state-owned PT Bahana Usaha Indonesia and PT Danareksa, to advise it on the sale of a stake in PT BNI Life Insurance and the exclusive right to sell insurance products across its network, said people with knowledge of the bidding process. BNI is likely to start an auction after the Chinese New Year. The value of the deal remains unclear, because the size of the stake and the duration of the bancassurance agreement – the right to sell across BNI's network – hasn't been set. Bankers suggest the price tag could rise above US\$500m based on similar transactions in the region. (The Wall Street Journal).



Equity Valuation

| | | | | Price | Mkt Cap | Net P | | EPS Grov | | PER | ٠, | EV / EBI | ٠, | | V (x) | RO | |
|---------------------------------|--------------|----------------|----------------|-----------------|-------------------|----------------------|-----------------|----------------|----------------|------------------|--------------|--------------|-------------|------------|-------------------|--------------------|--------------------|
| | JCI Code | Rating | Price (Rp) | Target | Rp Bn | 2012F | 2013F | 2012F | | 2012F | | 2012F | 2013F | | | 2012F | 2013F |
| Mandiri Universe | | | | | 2,518,449 | | 197,201 | 14.3% | 15.7% | 14.8 | 12.8 | 8.3 | 7.5 | 3.1 | 2.7 | 23.0% | 22.7% |
| Banking | BBCA | Noutral | 0.350 | 9.700 | 630,409 | 46,620 11,410 | 53,712 | 13.1% | 15.2% | 13.5 20.0 | 11.7 | n/a | n/a | 2.6 | 2.2 3.8 | 21.4% 24.7% | 20.6% 23.7% |
| BCA BNI | BBNI | Neutral Buy | 9,350 3,875 | 8,700 4,200 | 227,815 72,264 | 6,640 | 13,132 7,788 | 5.5% 14.0% | 15.1% 17.3% | 10.9 | 17.3 9.3 | n/a n/a | n/a n/a | 4.5 1.7 | 1.5 | 16.5% | 17.0% |
| BRI | BBRI | Buy | 7,850 | 9,000 | 193,653 | 17,055 | 18,922 | 13.0% | 10.9% | 11.4 | 10.2 | n/a | n/a | 2.8 | 2.3 | 28.9% | 24.9% |
| BTN | BBTN | Buy | 1,590 | 1,800 | 16,467 | 1,366 | 1,839 | 13.0% | 21.5% | 10.9 | 9.0 | n/a | n/a | 1.4 | 1.4 | 15.5% | 16.6% |
| Danamon | BDMN | Neutral | 6,050 | 6,000 | 57,987 | 4,005 | 4,463 | 11.8% | 11.5% | 14.5 | 13.0 | n/a | n/a | 2.0 | 1.8 | 14.7% | 14.8% |
| Panin | PNBN | Buy | 610 | 920 | 14,693 | 2,126 | 2,594 | 16.1% | 22.0% | 6.9 | 5.7 | n/a | n/a | 0.7 | 0.7 | 11.1% | 12.2% |
| Bank BJB | BJBR IJ | Neutral | 1,200 | 1,200 | 11,636 | 1,293 | 1,470 | 34.3% | 13.7% | 9.0 | 7.9 | n/a | n/a | 1.9 | 1.5 | 22.6% | 21.6% |
| Bank Jatim | BJTM | Buy | 390 | 550 | 5,818 | 789 | 1,098 | -26.6% | 39.1% | 7.4 | 5.3 | n/a | n/a | 1.0 | 0.9 | 17.9% | 18.7% |
| BTPN | BTPN | Buy | 5,150 | 6,200 | 30,078 | 1,936 | 2,405 | 34.1% | 24.2% | 15.5 | 12.5 | n/a | n/a | 3.9 | 3.0 | 29.1% | 27.0% |
| Infrastructure | | | · · | | 238,201 | 12,467 | 14,397 | 20.3% | 15.5% | 19.1 | 16.5 | 11.9 | 10.5 | 4.3 | 3.6 | 24.0% | 23.8% |
| Holcim | SMCB | Sell | 3,000 | 2,600 | 22,992 | 1,239 | 1,182 | 16.5% | -4.6% | 18.6 | 19.4 | 9.4 | 10.2 | 2.7 | 2.5 | 15.5% | 13.4% |
| Indocement | INTP | Neutral | 21,600 | 25,000 | 79,515 | 4,558 | 5,096 | 26.7% | 11.8% | 17.4 | 15.6 | 11.6 | 10.1 | 4.3 | 3.5 | 26.7% | 25.0% |
| Semen Gresik | SMGR | Buy | 15,450 | 18,000 | 90,592 | 4,505 | 5,582 | 14.8% | 23.9% | 20.1 | 16.2 | 13.7 | 11.3 | 5.3 | 4.5 | 28.6% | 30.0% |
| Wijaya Karya | WIKA | Neutral | 1,680 | 1,500 | 10,083 | 451 | 542 | 27.3% | 20.2% | 22.3 | 18.6 | 9.1 | 7.1 | 4.2 | 3.6 | 20.1% | 20.7% |
| Jasa Marga | JSMR | Buy | 5,150 | 6,100 | 35,020 | 1,714 | 1,994 | 20.0% | 16.4% | 20.4 | 17.6 | 12.0 | 10.6 | 3.7 | 3.3 | 19.0% | 19.8% |
| Consumer | | | | | 431,864 | 17,202 | 19,959 | 7.1% | 16.0% | 25.1 | 21.6 | 15.3 | 13.1 | 5.8 | 5.2 | 24.5% | 25.3% |
| Indofood | INDF | Buy | 6,000 | 7,150 | 52,680 | 3,443 | 3,868 | 11.9% | 12.3% | 15.3 | 13.6 | 8.0 | 6.9 | 2.4 | 2.2 | 16.8% | 16.9% |
| Indofood CBP | ICBP IJ | Buy | 8,100 | 9,000 | 47,231 | 2,233 | 2,499 | 13.0% | 11.9% | 21.2 | 18.9 | 13.2 | 11.3 | 4.0 | 3.6 | 20.4% | 20.0% |
| Gudang Garam | GGRM | Buy | 50,500 | 58,000 | 97,166 | 4,497 | 5,653 | -8.1% | 25.7% | 21.6 | 17.2 | 13.6 | 11.0 | 3.7 | 3.3 | 17.7% | 20.1% |
| Mayora | MYOR | Buy | 20,000 | 25,000 | 15,332 | 657 | 895 | 39.4% | 36.4% | 23.4 | 17.1 | 13.1 | 10.3 | 5.3 | 4.3 | 25.1% | 27.7% |
| Unilever | UNVR | Sell | 22,250 | 19,000 | 169,768 | 4,782 | 5,233 | 14.9% | 9.4% | 35.5 | 32.4 | 26.1 | 23.6 | 39.5 | 35.8 | | 115.8% |
| Kalbe Farma | KLBF | Sell | 1,060 | 610 | 49,688 | 1,591 | 1,811 | 7.4% | 13.8% | 31.2 | 27.4 | 20.7 | 18.0 | 7.0 | 6.1 | 24.0% | 23.9% |
| Retail | MAD | Name | 0.450 | 0.000 | 42,394 | 1,748 | 2,268 | 35.1% | 29.7% | 24.3 | 18.7 | 13.9 | 11.3 | 4.4 | 3.7 | 19.6% | 21.4% |
| Mitra Adiperkasa | MAPI | Neutral | 6,450 | 6,300 | 10,707 | 432 | 564 | 20.0% | 30.4% | 24.8 | 19.0 | 11.1 | 9.5 | 4.9 | 4.1 | 21.8% | 23.5% |
| Ramayana | RALS ACES | Buy | 1,160 | 1,400 720 | 8,231 | 476 | 553 452 | 26.0% 27.2% | 16.1% | 17.3 39.6 | 14.9 31.1 | 10.2 22.7 | 8.6 17.8 | 2.7 9.3 | 2.5 7.3 | 16.0% 26.1% | 17.1% 26.3% |
| Ace Hardw are Indonesia ERAA | ERAA | Neutral Buy | 820 2,775 | 3,125 | 14,063 8,048 | 356 446 | 649 | 22.0% | 27.1% 45.5% | 18.0 | 12.4 | 13.1 | 9.8 | 3.1 | 2.6 | 18.9% | 20.5% |
| Supra Boga | RANC | Buy | 860 | 1,000 | 1,345 | 38 | 50 | 83.1% | 31.7% | 35.2 | 26.8 | 19.9 | 15.5 | 3.7 | 3.3 | 14.4% | 13.2% |
| Conglomerates | IVAINO | Duy | 000 | 1,000 | 331,458 | 20,464 | 23,530 | 9.3% | 15.0% | 16.2 | 14.1 | 15.6 | 15.2 | 4.2 | 3.5 | 28.4% | 27.3% |
| Astra International | ASII | Neutral | 7,800 | 7,900 | 315,772 | 19,426 | 22,142 | 9.2% | 14.0% | 16.3 | 14.3 | 15.6 | 15.2 | 4.4 | 3.7 | 29.3% | 27.9% |
| IMAS | IMAS | Buy | 5,200 | 6,550 | 14,379 | 882 | 1,211 | 8.5% | 37.3% | 16.3 | 11.9 | 17.5 | 15.7 | 2.7 | 2.2 | 17.5% | 20.5% |
| Indospring | INDS | Buy | 4,150 | 5,925 | 1,307 | 156 | 176 | 29.4% | 12.9% | 8.4 | 7.4 | 6.3 | 5.8 | 1.7 | 1.4 | 22.3% | 20.8% |
| Heavy Equipment | | -, | , | -, | 80,525 | 6,135 | 5,659 | -3.4% | -7.8% | 13.1 | 14.2 | 6.6 | 6.6 | 2.6 | 2.4 | 20.8% | 17.3% |
| United Tractors | UNTR | Buy | 20,000 | 16,100 | 74,603 | 5,596 | 5,011 | -9.4% | -10.4% | 13.3 | 14.9 | 6.6 | 6.7 | 2.5 | 2.3 | 20.1% | 16.4% |
| Hexindo Adiperkasa | HEXA | Buy | 7,050 | 9,000 | 5,922 | 539 | 648 | 21.4% | 22.0% | 11.0 | 9.1 | 7.0 | 5.6 | 3.2 | 2.6 | 32.6% | 31.2% |
| Plantation | | | | | 49,771 | 3,903 | 3,474 | -16.0% | -11.0% | 12.8 | 14.3 | 7.9 | 8.5 | 2.7 | 2.5 | 22.6% | 18.5% |
| Astra Agro Lestari | AALI | Neutral | 19,350 | 23,000 | 30,471 | 2,341 | 1,882 | -2.7% | -19.6% | 13.0 | 16.2 | 8.0 | 9.5 | 3.4 | 3.2 | 27.3% | 20.4% |
| Sampoerna Agro | SGRO | Buy | 2,350 | 4,150 | 4,460 | 275 | 372 | -49.2% | 35.3% | 16.2 | 12.0 | 8.1 | 6.6 | 1.7 | 1.5 | 10.7% | 13.2% |
| London Sumatera Plantations | LSIP | Buy | 2,175 | 2,950 | 14,840 | 1,287 | 1,220 | -24.3% | -5.2% | 11.5 | 12.2 | 7.6 | 7.4 | 2.3 | 2.1 | 21.0% | 18.0% |
| Property | | | | | 56,405 | 2,188 | 3,018 | 36.7% | 38.0% | 25.8 | 18.7 | 15.9 | 12.6 | 2.5 | 2.3 | 10.6% | 12.9% |
| Bumi Serpong Damai | BSDE | Buy | 1,320 | 1,350 | 23,096 | 1,045 | 1,268 | 39.7% | 21.3% | 22.1 | 18.2 | 16.0 | 13.5 | 2.5 | 2.3 | 13.0% | 13.1% |
| CIPUTRA DEVELOPMENT | CTRA | Buy | 830 | 605 | 12,588 | 459 | 783 | 41.4% | 70.6% | 27.4 | 16.1 | 14.5 | 9.8 | 2.3 | 2.1 | 8.7% | 13.8% |
| Summarecon Agung | SMRA | Buy | 1,850 | 2,250 | 12,715 | 479 | 605 | 22.1% | 26.2% | 26.6 | 21.0 | 12.5 | 11.8 | 4.5 | 3.9 | 18.1% | 19.8% |
| Sentul City | BKSL | Buy | 255 | 450 | 8,006 | 204 | 362 | 50.6% | 77.5% | 39.2 | 22.1 | 34.0 | 20.9 | 1.7 | 1.6 | 4.4% | 7.3% |
| Energy | MEDO | | 4.540 | 0.050 | 295,788 | 31,289 | 39,239 | 28.3% | 25.4% | 9.5 | 7.5 | 4.9 | 4.0 | 2.6 | 2.1 | 30.5% | 31.1% |
| Medco | MEDC | Buy | 1,540 | 3,050 | 5,132 | 557 | 1,085 | 43.9% | 94.6% | 9.2 | 4.7 | 4.6 | 4.4 | 0.6 | 0.5 | 6.8% | 12.0% |
| Energi Mega Persada | ENRG | Buy | 89 45 700 | 298 | 3,612 | 666 | 889 | 1098.5% | 33.5% | 5.4 | 4.1 | 3.6 | 2.9 | 0.5 | 0.4 | 10.2% | 11.9% |
| Bukit Asam | PTBA BUMI | Buy | 15,700 620 | 22,800 3,700 | 36,185 | 3,821 | 4,292 6,840 | 23.8% | 12.3% 32.2% | 9.5 2.5 | 8.4 1.9 | 6.2 2.9 | 5.1 2.2 | 3.4 | 2.8 0.9 | 39.9% 56.8% | 36.0% 55.7% |
| Bumi Adaro | ADRO | Buy Neutral | 1,700 | 2,200 | 12,877 54,375 | 5,168 5,157 | 5,360 | 144.1% 7.9% | 5.5% | 10.5 | 10.1 | 4.2 | 4.0 | 1.3 2.1 | 1.9 | 22.0% | 19.7% |
| Harum Energy | HRUM | Buy | 5,900 | 10,500 | 15,930 | 1,917 | 2,285 | 30.9% | 19.2% | 8.3 | 7.0 | 5.0 | 4.2 | 4.6 | 4.1 | 59.2% | 62.4% |
| Berau | BRAU | Buy | 210 | 660 | 7,329 | 2,030 | 2,578 | 53.9% | 26.8% | 3.6 | 2.8 | 1.8 | 1.4 | 0.9 | 0.7 | 32.6% | 28.4% |
| Indo Tambangraya Megah | ITMG | Buy | 40,400 | 45,500 | 45,649 | 4,397 | 5,533 | 2.2% | 20.9% | 10.4 | 8.2 | 6.1 | 4.5 | 4.1 | 3.3 | 42.5% | 43.7% |
| Indy | INDY | Buy | 1,420 | 3,500 | 7,394 | 1,310 | 1,962 | 17.9% | 49.8% | 5.6 | 3.8 | 4.1 | 3.0 | 1.0 | 0.9 | 19.2% | 25.0% |
| Delta Dunia | DOID | Buy | 215 | 1,000 | 1,752 | 294 | 487 | 212.9% | 65.4% | 6.0 | 3.6 | 3.5 | 2.9 | 1.0 | 0.8 | 18.5% | 24.6% |
| PGN | PGAS | Buy | 4,650 | 4,960 | 105,554 | 5,972 | 7,927 | 0.7% | 32.7% | 17.7 | 13.3 | 10.2 | 7.5 | 5.3 | 4.0 | 33.2% | 34.2% |
| Metal | | -, | .,200 | ., | 52,834 | 9,942 | 10,076 | 15.4% | 1.3% | 5.3 | 5.2 | 3.4 | 3.4 | 0.9 | 0.8 | 18.4% | 16.9% |
| Antam | ANTM | Neutral | 1,310 | 1,500 | 12,495 | 2,223 | 2,285 | 15.3% | 2.8% | 5.6 | 5.5 | 2.9 | 3.2 | 1.0 | 0.9 | 19.4% | 17.8% |
| PT Inco | INCO | Buy | 2,650 | 6,700 | 26,331 | 5,085 | 4,276 | | -15.9% | 5.2 | 6.2 | 2.9 | 3.1 | 1.3 | 1.2 | 26.5% | 20.3% |
| Timah | TINS | Neutral | 1,640 | 3,600 | 8,254 | 1,820 | 1,709 | 20.3% | -6.1% | 4.5 | 4.8 | 2.5 | 2.3 | 1.3 | 1.2 | 31.4% | 25.4% |
| Bumi Resources Minerals | BRMS | Buy | 225 | 830 | 5,753 | 814 | 1,806 | | 121.9% | 7.1 | 3.2 | 25.5 | 9.5 | 0.3 | 0.3 | 4.6% | 9.4% |
| Telecommunication | | | | | 308,798 | 18,463 | 21,869 | 16.6% | 18.4% | 16.7 | 14.1 | 5.5 | 5.0 | 3.0 | 2.6 | 19.3% | 20.0% |
| Indosat | ISAT | Neutral | 7,000 | 5,600 | 38,038 | 1,919 | 2,361 | 44.0% | 23.0% | 19.8 | 16.1 | 4.7 | 4.4 | 1.9 | 1.7 | 9.8% | 11.2% |
| EXCEL | EXCL | Buy | 5,300 | 6,300 | 45,092 | 3,239 | 5,006 | 9.7% | 54.5% | 13.9 | 9.0 | 4.9 | 3.9 | 2.6 | 2.1 | 20.8% | 25.8% |
| Telkom | TLKM | Neutral | 9,800 | 7,600 | 197,568 | 12,496 | 13,287 | 12.4% | 6.3% | 15.8 | 14.9 | 5.2 | 4.8 | 3.2 | 2.9 | 21.6% | 20.5% |
| TBI | TBIG | Neutral | 5,900 | 3,850 | 28,100 | 808 | 1,215 | 79.4% | 50.3% | 34.8 | 23.1 | 23.6 | 16.5 | 8.5 | 6.2 | 27.8% | 31.0% |
| | | | | | | | | | | | | | | | | | |

Mandiri Sekuritas A subsidiary of PT Bank Mandiri (Persero) Tbk

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INVESTMENT RATINGS: Indicators of expected total return (price appreciation plus dividend yield) within the 12-month period from the date of the last published report, are: Buy (10% or higher), Neutral (-10% to10%) and Sell (-10% or lower).

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