

PRESS RELEASE

15,000 Applicants Got Interested in BankJatim Employee Recruitment Program 2015

In fulfilling the need of human capital that able to develop and enforce company organization, PT Bank Pembangunan Daerah Jawa Timur Tbk (**bankjatim**) held a program named “Fundamental Development Program Batch 2” 2015 in Fave Hotel Surabaya (18/01).

Attending the event by himself, the director head of **bankjatim**, R. Soeroso explains that in 2016 **bankjatim** re-organized a program to hire employee based on competence.

“In early 2016, **bankjatim** has opened new recruitment program for 7 position; Account officer, Marketing, Junior Auditor, IT Staff, Sharia Finance, Sharia Frontliner, and Entry Level Staff. The plan in 2016 is 303 fresh employees will be recruited by **bankjatim**. While throughout 2015, **bankjatim** has recruited 588 staffs.” said R. Soeroso.

During 2015, there were 15,000 applicants who interested to join **bankjatim** new staff recruitment and finally select 588 staffs to get contracted. It shows that **bankjatim** is able to be a company that has good reputation and good performance, shown by **bankjatim** performance in December 2015 (audited) such as total asset approximately Rp 42,80 Trillion (up 12,65% YoY), Loan Distribution approximately Rp 28,41 Trillion (Up Rp 8,46% YoY), Third Party Fund Earning approximately Rp 34,26 Trillion (up 13,19% YoY), and also Interest based Income approximately Rp 4,70 Trillion (up 15,17%).

Based on financial report in December 2015 (audited), gross profit of **bankjatim** was around Rp 1, 26 Trillion and net profit was around Rp 884, 50 Billion. The Earning per Share (EPS) of **bankjatim** Fiscal Book 2013 was increased from Rp 40.61 to Rp 41.86 Fiscal Book 2014. Following up the securities data period December 2015, the dividend yield is about Rp 9, 7 %.

Financial ratio of **bankjatim** period December 2015 are *Return of Equity (ROE)* 16,11%, Net Interest Margin (NIM) 6,41%. Return of Asset 2, 67%, BOPO 76, 11%, and also Loan to Deposit ratio (LDR) 82, 92%.

Bankjatim also keeps reinforcing their network so it can reach the rural area by extending the service spots. Until December 2015, the number of **bankjatim**'s network is approximately 1,425 spots consist of 1 Headquarter, 46 Conventional Branch offices, 165 Supporting conventional branch offices, 185 Cash offices, 97 Sharia Services Offices, 171 Payment Point, 65 Cash Outlets, 6 ATM Mobile Cash, 688 ATM, and 2 CDM.

Human capital Recruitment is an important point in **bankjatim corporate action** and expansion in purpose to **bankjatim**'s plan that will expand their office network in several areas including Sharia Business Unit spin-off.

The steps of selection in **bankjatim** new recruitment program was held via **bankjatim** official website and also via road show campus in outside East Java such as Universitas Indonesia, Universitas Gajah Mada, Universitas Diponegoro, and Universitas Sebelas Maret.

In order to keep the competence of the human capital up, **bankjatim** intensively cooperates with insurance company as Guarantee Deposit Agency. Explained in this event, **bankjatim** will proceed to sign the MoU with PT Asuransi Kredit Indonesia or PT Askindo (Company) in Hotel Bumi Surabaya.

The MoU involves General Insurance Collateral, Multiguna Loan Insurance, Addendum Working Capital Keppres Scheme Insurance, and Addendum *Standby Loan* Insurance. By this MoU, it expected to increase performance of **bankjatim**.

Bankjatim loan distribution approximately Rp 28,41 Trillion up around 8,46% (YoY), the highest growth contribution are from Commercial Loan which up around 10.00% (YoY) or Rp 5.70 Trillion, and then Consumer Loan which up around 8,83% (YoY) or Rp 18,19 Trillion and *UMKM* Loan which up around 5,21% or Rp 4,53 Trillion.

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